

# EOS Companies: Facts & Figures





# **EOS Companies Facts & Figures**

**As of: August 2011**

If there are changes please kindly inform:

KG EOS Holding GmbH & Co  
Jana Buck  
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Fax: +49 40 2850-1551  
E-Mail: [j.buck@eos-solutions.com](mailto:j.buck@eos-solutions.com)





## KG EOS Holding GmbH & Co

<b>Address</b>  <b>Phone</b> <b>Fax</b>	KG EOS Holding GmbH & Co Steindamm 71 20099 Hamburg Germany +49 40 2532 8657 +49 40 2532 8658 www.eos-solutions.com info@eos-solutions.com
<b>Board of Directors / Managing Director / General Director</b>	Hans-Werner Scherer (Chairman) Klaus Engberding Justus Hecking-Veltman Paul Leary sen. Christos Andrew Savvides Dr. Andreas Witzig
<b>Employees</b>	167
<b>Business Model Services</b>	<i>Marketing information    Risk information    Receivables management    Payment Services</i>
<b>Specific Services</b>	Central functions for all EOS companies: ABS transactions, auditing, business advancement, controlling, corporate strategy, data protection (for German subsidiaries), division management, finances, legal support (for German subsidiaries), sales coordination, human resource management, marketing & communications, mergers & acquisitions
<b>Target Groups</b>	
<b>Membership of Industry Associations</b>	Banking Specialist Association, Associated member, Data Protection and Data Storage Association





## In Asia







## EOS CreditCN Credit Management (Beijing) Ltd.

Address	EOS CreditCN Credit Management (Beijing) Ltd. Building 4, 28 Donghouxiang, Andingmenwai Street, Dongcheng Dist Beijing 100710, P.R.C. China
Tel.	+86 010 64255644
Fax.	+86 010 64248062
	www.eos-creditcn.com info@eos-creditcn.com
Board of Directors / Managing Director / General Director	Hans-Werner Scherer Monika Sawhney Justus Hecking-Veltman Jiaping Han Wenyuas Shi Kuiyuan Li (General manager)
Employees	25
Business Model Services	<i>Marketing informationen</i> <i>Risk informationen</i> <i>Receivables management</i> <i>Payment Services</i> Arrears management Debt collection
Specific Services	Domestic Debt Collection, International B2B Debt Collection
Target Groups	Banks, Assets Management Companies, Service Industry (B2B), Mechanical Equipment Industry, Publishing Industry, Medicine Industry, Iron and Steel Industry, Chemical Industry
Membership of Industry Associations	





## In America





## Collecto Inc., d.b.a. EOS CCA

<b>Address</b>  <b>Phone</b> <b>Fax</b>	Collecto Inc., d.b.a. EOS CCA 700 Longwater Drive Norwell, MA 02061-1674 USA 1-800-886-9177 1-781-681-4340 www.eos-cca.com info@eos-cca.com			
<b>Board of Directors / Managing Director / General Director</b>	Paul E. Leary, Jr.			
<b>Employees</b>	867			
<b>Business Model Services</b>	<i>Marketing information</i> Data generation Address validation Target group marketing Data enhancement	<i>Risk information</i> Analytical services Consumer information Business information	<i>Receivables management</i> Arrears management Arrears billing Debt purchase Debt collection Recovery Services Telephone training	<i>Payment Services</i> Electronic payment control Processing payments Integrated fraud protection
<b>Specific Services</b>	Innovative customer care (full call center capabilities, new customer programs, relationship management, notification mailings, IVR and dialer programs, activations and verifications), total receivables management (strategic collection services, analytics and scoring, financial attributes and triggers, monitoring and prediction capability, national legal network, skip location services)			
<b>Target Groups</b>	Commercial, Telecommunications, Healthcare, Government, Education, Finance, Insurance, Utilities			
<b>Membership of Industry Associations</b>	American Collectors Association (ACA), American Association of Healthcare Administrative Management, California Bursar's Association (CBA), California College and University Loan Administrators Association (CCULAA), Coalition of Higher Education Assistance Organizations (COHEAO), Colorado Chapter of Healthcare Financial Management Association (HFMA), Connecticut Tax Collectors Association (CTCA), Debt Buyers' Association, Eastern Association of College and University Business Officers (EACUBO), Educational Accounts Receivable Management Association (EARMA), Florida Association of Bursars and Student Account Administrators (FABSAA), Government Services Program (GSP); Healthcare Financial Management Assoc (HFMA), Massachusetts Association of Patient Account Management (MAPAM), Minnesota Collection Network (MCN), National Association of College and University Business Officers (NACUBO), National Association of Student Financial Aid Administrators (NASFAA; National Council of Higher Education Loan Programs (NCHHELP), New England Collectors Association (NECA), New York State Organization of Bursars and Business Administrators (NYSOBBA), Professional Development Group (PDG), Telecommunications Risk Management Association (TRMA)			





## Hoepers Recuperadora de Crédito S.A.

Address Tel. Fax.	Hoepers Recuperadora de Crédito S.A. Rua Onze de Agosto, 56 91020-050, Porto Alegre, RS Brasil +55 51 30 27 29 00 +55 51 30 27 29 97 www.hoepers.com info@hoepers.com			
Board of Directors / Managing Director / General Director	Manfredo Hoepers			
Employees	2500			
Business Model Services	<i>Marketing informationen</i> Data generation Address validation Target group marketing Data enhancement	<i>Risk informationen</i> Analytical services Consumer information Business information	<i>Receivables management</i> Arrears management Arrears billing Debt purchase Debt collection Recovery Services Telephone training	<i>Payment Services</i> Electronic payment control Processing payments Integrated fraud protection
Specific Services				
Target Groups	Banks, Nonbanking financial Institutions, Leasing Companies, Telecommunication Providers, Insurances			
Membership of Industry Associations				



## In Germany

<b>Address</b>  <b>Phone</b> <b>Fax</b>	Bürgele Wirtschaftsinformationen GmbH & Co. KG Gasstraße 18 22761 Hamburg Germany +49 40 89 80 3-0 +49 40 89 80 3-777 / 778 www.buergele.de info@buergele.de																				
<b>Board of Directors /          Managing Director /          General Director</b>	Rolf Pries Dr. Norbert Sellin Stefan Duncker																				
<b>Employees</b>	1000																				
<b>Business Model          Services</b>	<table border="0"> <tr> <td><i>Marketing information</i></td> <td><i>Risk information</i></td> <td><i>Receivables management</i></td> <td><i>Payment Services</i></td> </tr> <tr> <td>Address validation</td> <td>Consumer information</td> <td>Arrears management</td> <td></td> </tr> <tr> <td>Data enhancement</td> <td>Business information</td> <td>Arrears billing</td> <td></td> </tr> <tr> <td></td> <td>Payment experience pool</td> <td>Debt purchase</td> <td></td> </tr> <tr> <td></td> <td></td> <td>Debt collection</td> <td></td> </tr> </table>	<i>Marketing information</i>	<i>Risk information</i>	<i>Receivables management</i>	<i>Payment Services</i>	Address validation	Consumer information	Arrears management		Data enhancement	Business information	Arrears billing			Payment experience pool	Debt purchase				Debt collection	
<i>Marketing information</i>	<i>Risk information</i>	<i>Receivables management</i>	<i>Payment Services</i>																		
Address validation	Consumer information	Arrears management																			
Data enhancement	Business information	Arrears billing																			
	Payment experience pool	Debt purchase																			
		Debt collection																			
<b>Specific          Services</b>	Business and solvency information B2B / B2C, Arrears management, out of court debt collection, legal dunning procedures, long-term debt procedures, debt purchase, addresses for direct marketing, address cleaning, data enrichment, address search of private persons in Germany																				
<b>Target Groups</b>																					
<b>Membership of Industry          Associations</b>	BDIU e.V. (German debt collectors' association)																				

Address  Phone Fax	Coxulto Marketing Solutions GmbH Mittlerer Pfad 9 70499 Stuttgart Germany +49 711 601607-3 +49 711 601607-59 www.coxulto.com info@coxulto.com
Board of Directors / Managing Director / General Director	Arturo Rendina
Employees	11
Business Model Services	<i>Marketing information</i> <i>Risk information</i> <i>Receivables management</i> <i>Payment Services</i> Data generation Target group marketing Data enhancement
Specific Services	Lead generation, cooperation marketing
Target Groups	Telecommunication, energy utility companies, media enterprises, publishing houses, mail order sector, E-commerce, banks
Membership of Industry Associations	German Direct Marketing Association



## Deutscher Inkasso-Dienst GmbH & Co. KG

Address	EOS Deutscher Inkasso-Dienst GmbH Steindamm 71 20099 Hamburg Germany																												
Phone	+49 40 2850-1911																												
Fax	+49 40 2850-1600																												
	www.eos-did.com info@eos-did.com																												
Branch 2	Potsdam																												
Board of Directors / Managing Director / General Director	Kay Domroes Dirk Ludwig Jürgen Borgartz																												
Employees	358																												
Business Model Services	<table border="0"> <tr> <td><i>Marketing information</i></td> <td><i>Risk information</i></td> <td><i>Receivables management</i></td> <td><i>Payment Services</i></td> </tr> <tr> <td></td> <td></td> <td>Arrears billing</td> <td></td> </tr> <tr> <td></td> <td></td> <td>Debt purchase</td> <td></td> </tr> <tr> <td></td> <td></td> <td>Debt collection</td> <td></td> </tr> <tr> <td></td> <td></td> <td>Recovery Services</td> <td></td> </tr> <tr> <td></td> <td></td> <td>Realization of securities</td> <td></td> </tr> <tr> <td></td> <td></td> <td>Telephone training</td> <td></td> </tr> </table>	<i>Marketing information</i>	<i>Risk information</i>	<i>Receivables management</i>	<i>Payment Services</i>			Arrears billing				Debt purchase				Debt collection				Recovery Services				Realization of securities				Telephone training	
<i>Marketing information</i>	<i>Risk information</i>	<i>Receivables management</i>	<i>Payment Services</i>																										
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		Debt purchase																											
		Debt collection																											
		Recovery Services																											
		Realization of securities																											
		Telephone training																											
Specific Services	Collecting debts (pre-litigation, litigation, postlitigation, by phone, in the field), debt purchase, monitoring incoming payments																												
Target Groups	Commercial banks Insurance Credit card companies Catalog Showrooms E-Commerce Public sector Energy Tourism Telecommunications																												
Membership of Industry Associations	BDIU, Pro Honore e.V.																												



## EOS Deutschland GmbH

<b>Address</b>	EOS Deutschland GmbH Steindamm 71 20099 Hamburg Germany																																
<b>Phone</b>	+49 40 2850-1911																																
<b>Fax</b>	+49 40 2850-1600																																
	www.eos-deutschland.de																																
<b>Branch 2</b>	Bad Rappenau																																
<b>Board of Directors / Managing Director / General Director</b>	Jürgen Borgartz Andreas Kropp Stephan Spieckermann																																
<b>Employees</b>	133																																
<b>Business Model Services</b>	<table border="0"> <tr> <td><i>Marketing information</i></td> <td><i>Risk information</i></td> <td><i>Receivables management</i></td> <td><i>Payment Services</i></td> </tr> <tr> <td></td> <td>Payment experience pool</td> <td>Arrears management</td> <td></td> </tr> <tr> <td></td> <td></td> <td>Arrears billing</td> <td></td> </tr> <tr> <td></td> <td></td> <td>Debt purchase</td> <td></td> </tr> <tr> <td></td> <td></td> <td>Debt collection</td> <td></td> </tr> <tr> <td></td> <td></td> <td>Recovery Services</td> <td></td> </tr> <tr> <td></td> <td></td> <td>Realization of securities</td> <td></td> </tr> <tr> <td></td> <td></td> <td>Telephone training</td> <td></td> </tr> </table>	<i>Marketing information</i>	<i>Risk information</i>	<i>Receivables management</i>	<i>Payment Services</i>		Payment experience pool	Arrears management				Arrears billing				Debt purchase				Debt collection				Recovery Services				Realization of securities				Telephone training	
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		Debt collection																															
		Recovery Services																															
		Realization of securities																															
		Telephone training																															
<b>Specific Services</b>	Collecting debts for B2C and B2B (by phone, in the field), legal dunning procedures, long-term debt procedures, debt purchase																																
<b>Target Groups</b>	Commercial banks, Insurance, Nonbanking financial Institutions, Catalog Showrooms, E-Commerce, Public sector, Energy, Publishers, Media, Health, Tourism, Telecommunication Travel, Deal, Food / Catering, Tires, Cargo, Automotive, Construction / Building Materials, Services																																
<b>Membership of Industry Associations</b>																																	





## EOS Field Services GmbH

<b>Address</b>  <b>Phone</b> <b>Fax</b>	EOS Field Services GmbH Steindamm 71 20099 Hamburg Germany +49 40 2859-0 +49 40 2859-3299 www.eos-fieldservices.com info@eos-fieldservices.com
<b>Board of Directors / Managing Director / General Director</b>	Rainer Gerick Stefan Stenner
<b>Employees</b>	about 250
<b>Business Model Services</b>	<i>Marketing information</i> <i>Risk information</i> <i>Receivables management</i> <i>Payment Services</i> Debt collection Recovery Services Realization of securities
<b>Specific Services</b>	Intervention in arrears of lease and loan agreements, facility audits (identification of leasing and financing objects), accompanied by a bailiff, extensive research activities, Fraud Prevention processing), real estate searches (photo documentation, transfer of contract cancellation) Property checks, inventory audit, interventions
<b>Target Groups</b>	Automotive financiers, insurance companies, leasing companies, savings banks, commercial companies, mortgage banks
<b>Membership of Industry Associations</b>	KIPS with German leasing company association, german debt collectors' association



<b>Address</b>  <b>Phone</b> <b>Fax</b>	EOS Health Honorarmanagement AG Steindamm 80 20099 Hamburg Germany +49 40 2850-6000 +49 40 2850-6020 www.healthag.de info@healthag.de
<b>Board of Directors / Managing Director / General Director</b>	Jens Törper Uwe Schäfer
<b>Employees</b>	> 115
<b>Business Model Services</b>	<i>Marketing informationen</i> <i>Risk informationen</i> <i>Receivables management</i> <i>Payment Services</i> Arrears management Arrears billing Factoring Debt purchase
<b>Specific Services</b>	Principal service: Modular factoring for dentists, doctors, clinics, medical centers and for industry, trade and health service providers  Auxiliary service: installment payments, payroll support, geo-data analysis, reimbursement services and financing solutions for investment in the health market.
<b>Target Groups</b>	Healthcare Industry
<b>Membership of Industry Associations</b>	Association of German Factoring companies



## EOS Immobilienworkout GmbH

<b>Address</b>  <b>Phone</b> <b>Fax</b>	EOS Immobilienworkout GmbH Sonnenwall 85 47051 Duisburg Germany +49 203 34839-0 +49 203 34839-222 www.eos-immobilienworkout.com info@eos-immobilienworkout.com
<b>Board of Directors / Managing Director / General Director</b>	Rainer Gerick Jochen Prinz
<b>Employees</b>	13 + 1 temporary worker
<b>Business Model Services</b>	<i>Marketing informationen</i> <i>Risk informationen</i> <i>Receivables management</i> <i>Payment Services</i> Debt purchase Debt collection Realization of securities
<b>Specific Services</b>	Inhouse service provider for the EOS group concerning portfolios that are collateralized by property, Inhouse service for the EOS Germany for work on receivables that are collateralized by property (in B2B and B2B) , services for external clients
<b>Target Groups</b>	Banks, Insurances, building societies
<b>Membership of Industry Associations</b>	Certified Collection Agency, member of the BDIU





## EOS Information Services GmbH

Address	EOS Information Services GmbH Steindamm 71 20099 Hamburg Germany			
Phone	+49 40 2850-1926			
Fax	+49 40 2850-1922			
	www.eos-information.com info@eos-information.com			
Official place of residence	Gottlieb-Daimler-Ring 7-9 74906 Bad Rappenau Germany			
Phone				
Fax				
Board of Directors / Managing Director / General Director	Clemens Hosemann			
Employees	9			
Business Model Services	<i>Marketing informationen</i> Data generation Address validation Target group marketing Data enhancement Online targeting	<i>Risk informationen</i> Analytical services Consumer information Business information Payment experience pool	<i>Receivables management</i>	<i>Payment Services</i>
Specific Services	<p>The EOS Information Services is responsible for all holding tasks (subsidiary management, strategic orientation) - in addition to the operational business activities - and for the business marketing information and risk information in the EOS Group.</p> <p>The EOS Information Services offers its customers marketing analysis (customer base, customer retention, churn prevention, reactivation, Cross-/Up-Selling, etc.)</p> <p>EOS Information services offers address-validation via the website <a href="http://www.eos-information.com">www.eos-information.com</a>. Here customers can have the Bürgel-company trace debtors that have moved.</p>			
Target Groups	Doctors, lawyers, automotive / motor vehicle industry, banks, service companies (B2B) e-commerce, utilities, financial services, wholesale, corporate, mortgage banks, industrial companies, collection agencies, motor vehicle finance companies, Nonbanking financial Institutions, leasing companies, engineering, media, medium businesses, online mail order companies, savings banks, telecommunications, tourism, transportation and shipping, publishing, mail order, insurance companies, distribution companies			
Membership of Industry Associations	Gesellschaft für Datenschutz und Datensicherung e.V., Deutscher Direktmarketing Verband (DDV)			





## EOS IT Services GmbH

<b>Address</b>	EOS IT Services GmbH Steindamm 71 20099 Hamburg Germany
<b>Phone</b>	+49 40 2850-1235
<b>Fax</b>	+49 40 2850-1540
	www.eos-it-services.com g.woitack@eos-it-services.com
<b>Board of Directors / Managing Director / General Director</b>	Dr. Roger Nolting Gunnar Woitack
<b>Employees</b>	90
<b>Business Model Services</b>	<i>Marketing informationen   Risk informationen   Receivables management   Payment Services</i>
<b>Specific Services</b>	Application Development, IT consulting, IT project management, IT support, conducting a lettershop, datacenter, IT- infrastructure
<b>Target Groups</b>	EOS Group companies
<b>Membership of Industry Associations</b>	





## EOS KSI Inkasso Deutschland GmbH

<b>Address</b>	EOS KSI Inkasso Deutschland GmbH Gottlieb-Daimler-Ring 7-9 74906 Bad Rappenau Germany			
<b>Phone</b>	+49 70 66 9143-9680			
<b>Fax</b>	+49 70 66 9143-229658 www.eos-ksi.de  info@eos-ksi.de			
<b>Branch 1</b>	Mannheim			
<b>Branch 2</b>	Köln			
<b>Board of Directors / Managing Director / General Director</b>	Stephan Spieckermann Volker Wiehl			
<b>Employees</b>	228			
<b>Business Model Services</b>	<i>Marketing informationen</i>	<i>Risk informationen</i> Analytical services Business information Payment experience pool	<i>Receivables management</i> Arrears management Arrears billing Debt collection Telephone training	<i>Payment Services</i>
<b>Specific Services</b>	Debt collection offshore, insolvency-management, technologies for debt collection (SAP Inkasso-Link®, Inkasso-Connect), technologies for credit management (CMS Link, DDMonitor-Connect), DDMonitor, debt collection by phone			
<b>Target Groups</b>	Cargo, freight forwarders, wholesalers (tires, beverages, construction materials, pharmaceutical, electrical, steel, office supplies), technical services, industrial gas, petroleum, construction, catering suppliers, tourism, automotive			
<b>Membership of Industry Associations</b>	BDIU e.V. (German debt collectors' association), BvCM (Creditmanagement association), DSAG, certified according to DIN EN ISO 9001:2008, certified according to DIN EN ISO 27001, FENCA, European Collectors Association (ECA)			





## EOS mercator inkasso GmbH

<b>Address</b>  <b>Phone</b> <b>Fax</b>	EOS mercator inkasso GmbH Carl-Friedrich-Gauß-Straße 14-16 47475 Kamp-Lintfort Germany +49 2842 962-0 +49 2842 962-101 www.eos-mercator.com info@eos-mercator.com																												
<b>Board of Directors / Managing Director / General Director</b>	Ulrich Heinecke Jürgen Borgartz																												
<b>Employees</b>	39																												
<b>Business Model Services</b>	<table border="0"> <tr> <td><i>Marketing information</i></td> <td><i>Risk information</i></td> <td><i>Receivables management</i></td> <td><i>Payment Services</i></td> </tr> <tr> <td></td> <td></td> <td>Arrears billing</td> <td></td> </tr> <tr> <td></td> <td></td> <td>Debt purchase</td> <td></td> </tr> <tr> <td></td> <td></td> <td>Debt collection</td> <td></td> </tr> <tr> <td></td> <td></td> <td>Recovery Services</td> <td></td> </tr> <tr> <td></td> <td></td> <td>Realization of securities</td> <td></td> </tr> <tr> <td></td> <td></td> <td>Telephone training</td> <td></td> </tr> </table>	<i>Marketing information</i>	<i>Risk information</i>	<i>Receivables management</i>	<i>Payment Services</i>			Arrears billing				Debt purchase				Debt collection				Recovery Services				Realization of securities				Telephone training	
<i>Marketing information</i>	<i>Risk information</i>	<i>Receivables management</i>	<i>Payment Services</i>																										
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		Realization of securities																											
		Telephone training																											
<b>Specific Services</b>	arrears management, cash flow management, debt collection B2C (pre-litigation, litigation, postlitigation, by phone, in the field), invoicing, monitoring incoming payments																												
<b>Target Groups</b>	Commercial banks, Insurance, Credit card companies, Catalog Showrooms, E-Commerce, Public sector, Energy, Tourism, Telecommunications																												
<b>Membership of Industry Associations</b>	BDIU e.V. (German debt collectors' association)																												





## EOS Payment Solutions GmbH

<b>Address</b>  <b>Phone</b> <b>Fax</b>	EOS Payment Solutions GmbH Steindamm 80 20099 Hamburg Germany +49 40 2850-2400 +49 40 2850-2499 www.eos-payment.com info@eos-payment.com
<b>Board of Directors /          Managing Director /          General Director</b>	Michael Hülsiggensen Achim Middeldorf
<b>Employees</b>	30
<b>Business Model          Services</b>	<i>Marketing informationen</i> <i>Risk informationen</i> <i>Receivables management</i> <i>Payment Services</i> Electronic payment control Processing payments Integrated fraud protection
<b>Specific          Services</b>	EOS Payment Solutions combines the expertise of the EOS Group in the areas of information and receivables management with its skills in the field of automated payment systems. The results are comprehensive solutions for electronic payments.
<b>Target Groups</b>	E-commerce, mail order sector, trade
<b>Membership of Industry          Associations</b>	BDOA - Bundesverband deutscher Onlineanbieter, BVDW, BVMW, European Association of Payment Service Provider for Merchants (EPSM)





## EOS Serviceline GmbH

<b>Address</b>  <b>Phone</b> <b>Fax</b>	EOS Serviceline GmbH Großbeerenstraße 179 14482 Potsdam Germany +49 331 762-0 +49 331 762-222 www.eos-serviceline.com info@eos-serviceline.com								
<b>Board of Directors / Managing Director / General Director</b>	Dr. Petra Thiele Jürgen Borgartz								
<b>Employees</b>	100								
<b>Business Model Services</b>	<table border="0"> <tr> <td><i>Marketing information</i></td> <td><i>Risk information</i></td> <td><i>Receivables management</i></td> <td><i>Payment Services</i></td> </tr> <tr> <td>Online targeting</td> <td></td> <td>Debt collection</td> <td>Telephone training</td> </tr> </table>	<i>Marketing information</i>	<i>Risk information</i>	<i>Receivables management</i>	<i>Payment Services</i>	Online targeting		Debt collection	Telephone training
<i>Marketing information</i>	<i>Risk information</i>	<i>Receivables management</i>	<i>Payment Services</i>						
Online targeting		Debt collection	Telephone training						
<b>Specific Services</b>	Debt collection (by phone), default actions (by phone)								
<b>Target Groups</b>	Commercial banks, Insurance, Credit card companies, Catalog Showrooms, E-Commerce, Public sector, Energy, Tourism, Telecommunications, Health, Media, Publishers								
<b>Membership of Industry Associations</b>	BDIU e.V. (German debt collectors' association), Call Center Forum Deutschland e.V.								





## EOS SID Süddeutscher Inkasso-Dienst GmbH

<b>Address</b>  <b>Phone</b> <b>Fax</b>	EOS SID Süddeutscher Inkasso-Dienst GmbH Kaiserleistraße 55 63067 Offenbach Germany +49 69 800800-0 +49 69 800800-80 www.eos-sid.com info@eos-sid.com								
<b>Board of Directors / Managing Director / General Director</b>	Ben Kleinebrecht Jürgen Borgartz								
<b>Employees</b>	27								
<b>Business Model Services</b>	<table border="0"> <tr> <td><i>Marketing information</i></td> <td><i>Risk information</i></td> <td><i>Receivables management</i></td> <td><i>Payment Services</i></td> </tr> <tr> <td>Online targeting</td> <td></td> <td>Arrears billing Debt purchase Debt collection Recovery Services Realization of securities Telephone training</td> <td></td> </tr> </table>	<i>Marketing information</i>	<i>Risk information</i>	<i>Receivables management</i>	<i>Payment Services</i>	Online targeting		Arrears billing Debt purchase Debt collection Recovery Services Realization of securities Telephone training	
<i>Marketing information</i>	<i>Risk information</i>	<i>Receivables management</i>	<i>Payment Services</i>						
Online targeting		Arrears billing Debt purchase Debt collection Recovery Services Realization of securities Telephone training							
<b>Specific Services</b>	debt collection(pre-litigation, litigation, postlitigation, by phone, in the field), debt purchase, monitoring incoming payments								
<b>Target Groups</b>	Health care clinics and centers, physicians, Commercial banks, Insurance companies, Nonbanking financial institutions, Catalog Showrooms, E-Commerce, Public sector, Energy, Tourism, Telecommunications								
<b>Membership of Industry Associations</b>	BDIU e.V. (German debt collectors' association)								





## RatePAY GmbH

<b>Address</b>  <b>Phone</b> <b>Fax</b>	RatePAY GmbH Bayerische Straße 31 10707 Berlin Germany +49 30 339 88 56-0 +49 30 339 88 56-10 www.ratepay.com info@ratepay.com
<b>Board of Directors /          Managing Director /          General Director</b>	Miriam Wohlfarth Jesper Wahrendorf
<b>Employees</b>	22
<b>Business Model          Services</b>	<i>Marketing information</i> <i>Risk information</i> <i>Receivables management</i> <i>Payment Services</i> Electronic payment control Processing payments Integrated fraud protection
<b>Specific          Services</b>	RatePAY offers innovative payment procedures for online-retailers. RatePAY supervises the whole process and the risk of deficit in payment.
<b>Target Groups</b>	Online-Commerce, Payment Services Provider
<b>Membership of Industry          Associations</b>	

Address	Schober Direct Media GmbH + Co. KG Max-Eyth-Straße 6-10 71254 Ditzingen/Stuttgart Germany			
Phone	+49 7156 304-317			
Fax	+49 7156 304-459			
	www.schober.de direct-media@schober.de			
Board of Directors / Managing Director / General Director	Marco Gaspar Thomas Heickmann			
Employees	8			
Business Model Services	<i>Marketing information</i> Address validation Target group marketing Data enhancement	<i>Risk information</i> Analytical services	<i>Receivables management</i>	<i>Payment Services</i>
Specific Services				
Target Groups	Advertising and media agencies, banks, building and loan banks, credit card companies, E- commerce, electric utility companies, insurance companies, financial services providers, lottery collectors, mail-order sector, media, non profit organisations			
Membership of Industry Associations	Direct Marketing Association, German Business Club			

<b>Address</b>	WCF Finetrading GmbH Hackerbrücke 6 80335 München Germany
<b>Phone</b>	+49 89 120032-13
<b>Fax</b>	+49 89 120032-29
	<a href="http://www.wcf-finetrading.de">http://www.wcf-finetrading.de</a> info@wcf-finetrading.de
<b>Board of Directors / Managing Director / General Director</b>	Arno E. Schneider
<b>Employees</b>	24
<b>Business Model Services</b>	<i>Marketing informationen</i> <i>Risk informationen</i> <i>Receivables management</i> <i>Payment Services</i> Analytical services    Arrears management Payment experience pool    Factoring
<b>Specific Services</b>	Pre-Financing of circulating assets Inventory Financing, Goods Financing, Import Financing, Credit Insurance for goods
<b>Target Groups</b>	We prefer working with companies in industries where high discount grants are possible.
<b>Membership of Industry Associations</b>	Senator status in the Association for business development and foreign economics

<b>Address</b>  <b>Phone</b> <b>Fax</b>	xplosion interactive GmbH Steindamm 71 20099 Hamburg Germany +49 40 2850-70 00 +49 40 2850-1922 www.xplosion.de info@xplosion.de
<b>Board of Directors /                  Managing Director /                  General Director</b>	Daniel Neuhaus Markus Backs
<b>Employees</b>	18
<b>Business Model                  Services</b>	<i>Marketing information    Risk information    Receivables management    Payment Services</i> Online targeting
<b>Specific                  Services</b>	Dynamic retargeting, profile targeting, online data mining
<b>Target Groups</b>	Online Business
<b>Membership of Industry                  Associations</b>	



**In Western Europe**  
(exclud. Germany)



<b>Address</b>  <b>Tel.</b> <b>Fax.</b>	Credirec SAS 74, rue de la Fédération - BP 587 75726 Paris Cedex 15 France + 33 1 535839-39 + 33 1 535839-50 www.credirec.com contact@credirec.com																								
<b>Board of Directors / Managing Director / General Director</b>	Nathalie Lameyre Matthieu Delavenne Christine Pertuisot																								
<b>Employees</b>	240																								
<b>Business Model Services</b>	<table border="0"> <tr> <td><i>Marketing informationen</i></td> <td><i>Risk informationen</i></td> <td><i>Receivables management</i></td> <td><i>Payment Services</i></td> </tr> <tr> <td>Address validation</td> <td></td> <td>Arrears management</td> <td></td> </tr> <tr> <td>Data enhancement</td> <td></td> <td>Arrears billing</td> <td></td> </tr> <tr> <td></td> <td></td> <td>Debt purchase</td> <td></td> </tr> <tr> <td></td> <td></td> <td>Debt collection</td> <td></td> </tr> <tr> <td></td> <td></td> <td>Recovery Services</td> <td></td> </tr> </table>	<i>Marketing informationen</i>	<i>Risk informationen</i>	<i>Receivables management</i>	<i>Payment Services</i>	Address validation		Arrears management		Data enhancement		Arrears billing				Debt purchase				Debt collection				Recovery Services	
<i>Marketing informationen</i>	<i>Risk informationen</i>	<i>Receivables management</i>	<i>Payment Services</i>																						
Address validation		Arrears management																							
Data enhancement		Arrears billing																							
		Debt purchase																							
		Debt collection																							
		Recovery Services																							
<b>Specific Services</b>	SIP provides services in: - skip tracing - solvency and property inquiries																								
<b>Target Groups</b>	Banks, credit card companies, electric utility companies, insurance companies, small, medium and big commercial entities, telecommunication, leasing companies																								
<b>Membership of Industry Associations</b>	CREDIREC : Member of FIGEC (Fédération de l'Information d'Entreprises, de la Gestion de Créances) : French Association of Risk Information , Receivable Management and Debt Purchase  SIP : Member of AAEC (Association des Acteurs de l'Enquête Civile) : French Association of Skip Tracing Cies																								



## EOS AREMAS BELGIUM SA/NV

<b>Address</b>  <b>Phone</b> <b>Fax</b>	EOS AREMAS BELGIUM SA/NV Rue Ravenstein 60, Box 28 1000 Brussels Belgium +32 2 5080-230 +32 2 5080-380 www.eos-aremas.com info@eos-aremas.com
<b>Board of Directors / Managing Director / General Director</b>	Roel Dumont
<b>Employees</b>	67
<b>Business Model Services</b>	<i>Marketing information</i> <i>Risk information</i> <i>Receivables management</i> <i>Payment Services</i> Arrears management Debt purchase Debt collection Recovery Services Realization of securities
<b>Specific Services</b>	
<b>Target Groups</b>	Banks, Insurance companies, Internet, Commerce, B2B, B2C
<b>Membership of Industry Associations</b>	BVK-UPC





## EOS Nederland B.V.

<b>Address</b>  <b>Tel.</b> <b>Fax.</b>	EOS Nederland B.V. Jellinghausstraat 3 5048 AZ Tilburg Netherlands +31 13 53 65 15 5 +31 13 58 01 10 9 www.eos-nederland.com info@eos-nederland.com																												
<b>Board of Directors /          Managing Director /          General Director</b>	Paul de Kruijff Marc van der Waal																												
<b>Employees</b>	37																												
<b>Business Model          Services</b>	<table border="0"> <tr> <td><i>Marketing information</i></td> <td><i>Risk information</i></td> <td><i>Receivables management</i></td> <td><i>Payment Services</i></td> </tr> <tr> <td></td> <td>Consumer information</td> <td>Arrears management</td> <td></td> </tr> <tr> <td></td> <td>Business information</td> <td>Arrears billing</td> <td></td> </tr> <tr> <td></td> <td></td> <td>Factoring</td> <td></td> </tr> <tr> <td></td> <td></td> <td>Debt purchase</td> <td></td> </tr> <tr> <td></td> <td></td> <td>Debt collection</td> <td></td> </tr> <tr> <td></td> <td></td> <td>Recovery Services</td> <td></td> </tr> </table>	<i>Marketing information</i>	<i>Risk information</i>	<i>Receivables management</i>	<i>Payment Services</i>		Consumer information	Arrears management			Business information	Arrears billing				Factoring				Debt purchase				Debt collection				Recovery Services	
<i>Marketing information</i>	<i>Risk information</i>	<i>Receivables management</i>	<i>Payment Services</i>																										
	Consumer information	Arrears management																											
	Business information	Arrears billing																											
		Factoring																											
		Debt purchase																											
		Debt collection																											
		Recovery Services																											
<b>Specific          Services</b>	Field Services, on-site debt collection, payment agreements, information reports, audit and/or secure objects.																												
<b>Target Groups</b>	Mail order companies, webstores, finance companies, banks, leasing, telecom and energy companies																												
<b>Membership of Industry          Associations</b>	Nederlandse Vereniging van Incasso-ondernemingen (NVI) (Association of Collection Agencies) including debt collection certification, Credit Managers' Association (VVCN), Receivables Buys Division (RBD), Vereniging Financieringsondernemingen Nederland (VFN)																												







## EOS Schweiz AG

<b>Address</b>  <b>Phone</b> <b>Fax</b>	EOS Schweiz AG RCR Riedmatt Center Rümlang, Obergletterstrasse 35 Postfach 164, 8153 Rümlang Switzerland +41 58 31066-00 -41 58 31066-01 www.eos-schweiz.com info@eos-schweiz.com																												
<b>Board of Directors / Managing Director / General Director</b>	Rolf Steenbock																												
<b>Employees</b>	50																												
<b>Business Model Services</b>	<table border="0"> <tr> <td><i>Marketing informationen</i></td> <td><i>Risk informationen</i></td> <td><i>Receivables management</i></td> <td><i>Payment Services</i></td> </tr> <tr> <td>Address validation</td> <td>Analytical services</td> <td>Arrears management</td> <td>Electronic payment control</td> </tr> <tr> <td>Data enhancement</td> <td>Consumer information</td> <td>Arrears billing</td> <td>Processing payments</td> </tr> <tr> <td></td> <td>Business information</td> <td>Factoring</td> <td></td> </tr> <tr> <td></td> <td>Payment experience pool</td> <td>Debt purchase</td> <td></td> </tr> <tr> <td></td> <td></td> <td>Debt collection</td> <td></td> </tr> <tr> <td></td> <td></td> <td>Realization of securities</td> <td></td> </tr> </table>	<i>Marketing informationen</i>	<i>Risk informationen</i>	<i>Receivables management</i>	<i>Payment Services</i>	Address validation	Analytical services	Arrears management	Electronic payment control	Data enhancement	Consumer information	Arrears billing	Processing payments		Business information	Factoring			Payment experience pool	Debt purchase				Debt collection				Realization of securities	
<i>Marketing informationen</i>	<i>Risk informationen</i>	<i>Receivables management</i>	<i>Payment Services</i>																										
Address validation	Analytical services	Arrears management	Electronic payment control																										
Data enhancement	Consumer information	Arrears billing	Processing payments																										
	Business information	Factoring																											
	Payment experience pool	Debt purchase																											
		Debt collection																											
		Realization of securities																											
<b>Specific Services</b>	Address validation, payment experience pool, debt purchase, arrears billing, debt collection, arrears management, realization																												
<b>Target Groups</b>	Service sector, telecommunication companies, nonbanking financial Institutions, industry, wholesale trade, public health, retail industry, E-commerce, transport and conveyance , insurances, mail order sector																												
<b>Membership of Industry Associations</b>	Association of Swiss Debtcollection Trust Companies																												





## EOS Solutions UK Plc

<b>Address</b>  <b>Tel.</b> <b>Fax.</b>	EOS Solutions UK Plc 2 Birchwood Office Park // Crab Lane, Fearnhead Warrington WA2 0XS United Kingdom +44 (0)19 25 898-897 +44 (0)19 25 898-860 www.eos-solutions.uk.com info@eos-solutions.uk.com																								
<b>Board of Directors / Managing Director / General Director</b>	Stuart Knock (Chief Executive Officer) Ged Shiels (Managing Director) Anthony Jenks (Director of Finance)																								
<b>Employees</b>	106																								
<b>Business Model Services</b>	<table> <tr> <td><i>Marketing information</i></td> <td><i>Risk information</i></td> <td><i>Receivables management</i></td> <td><i>Payment Services</i></td> </tr> <tr> <td></td> <td></td> <td>Arrears management</td> <td>Processing payments</td> </tr> <tr> <td></td> <td></td> <td>Arrears billing</td> <td></td> </tr> <tr> <td></td> <td></td> <td>Debt purchase</td> <td></td> </tr> <tr> <td></td> <td></td> <td>Debt collection</td> <td></td> </tr> <tr> <td></td> <td></td> <td>Recovery Services</td> <td></td> </tr> </table>	<i>Marketing information</i>	<i>Risk information</i>	<i>Receivables management</i>	<i>Payment Services</i>			Arrears management	Processing payments			Arrears billing				Debt purchase				Debt collection				Recovery Services	
<i>Marketing information</i>	<i>Risk information</i>	<i>Receivables management</i>	<i>Payment Services</i>																						
		Arrears management	Processing payments																						
		Arrears billing																							
		Debt purchase																							
		Debt collection																							
		Recovery Services																							
<b>Specific Services</b>	Address Validation, Arrears Calling (in writing, by phone, in the field), Business Information, Collection of Delinquent Payments and Loans, Consumer Information, Data Enhancement, Data Processing, Consumer Debt Collection (Pre Litigation, Litigation, Post-Litigation, Telephone Collection, Field Collection), Instalment of Payment models, International Debt Collection, Investigation/Enquiries (in the field), Monitoring Incoming Payments, Payment Services, Property Checks, Purchasing Debt Receivables Portfolios (Unsecured), Risk Information, Recovery Services																								
<b>Target Groups</b>	Automotive Financiers, Automotive Industry, B2B Service Sector, Banks, Cosmetic Companies, Nonbanking financial Institutions, Debt Collection Companies, Electric Utility Companies, Gas Utility Companies, Financial Services Provider, Government, Leasing Companies, Loan Banks, Mail Order Sector, Online Retailer, Public Authorities, Public Companies, Public Sector Companies, Public Utilities, Retail Industry, Saving Banks, Telecommunications, Trade Industry, Water Utility Companies																								
<b>Membership of Industry Associations</b>	Credit Services Association (CSA), Debt Buyers and Sellers Group (DBSG)																								





## EOS Spain, S.L.

<b>Address</b>  <b>Phone</b> <b>Fax</b>	EOS Spain, S.L. Manuel Guzmán, 1, Esc. 1, Planta 1 15008 A Coruña Spain +34 981 079-957 +34 981 281-931 www.eos-spain.es info@eos-spain.es
<b>Board of Directors / Managing Director / General Director</b>	Manuel Gonzáles Cortéz
<b>Employees</b>	147 employees+ 50 Freelancers
<b>Business Model Services</b>	<i>Marketing informationen</i> <i>Risk informationen</i> <i>Receivables management</i> <i>Payment Services</i> Debt collection Recovery Services Telephone training
<b>Specific Services</b>	International Debt Collection
<b>Target Groups</b>	Telecommunications companies, Banks, Financial Services, Utilities
<b>Membership of Industry Associations</b>	A.N.G.E.C.O. (Asociación Nacional de Entidades de Gestión de Cobro)





Caisse pour médecins-dentistes SA  
Zahnärztekasse AG  
Cassa per medici-dentisti SA

An  Group Company

## Zahnärztekasse AG

<b>Address</b>  <b>Phone</b> <b>Fax</b>	Zahnärztekasse AG Seestrasse 13 Postfach, 8820 Wädenswil Switzerland +41 43 47766-66 +41 43 47766-60 <a href="http://www.zakag.ch">www.zakag.ch</a> <a href="mailto:info@zakag.ch">info@zakag.ch</a>
<b>Board of Directors / Managing Director / General Director</b>	Thomas Kast
<b>Employees</b>	38
<b>Business Model Services</b>	<i>Marketing information</i> <i>Risk information</i> <i>Receivables management</i> <i>Payment Services</i> Arrears management Arrears billing Factoring Debt purchase Debt collection
<b>Specific Services</b>	Arrears billing (in writing, by phone), cash flow management, data processing, debt collection consumers (pre-litigation, litigation, post-litigation, by phone), factoring, instalment of payment models, invoicing, monitoring incoming payments, loss certificate realization, payment experience pool, payment services, solvency verification
<b>Target Groups</b>	Dental laboratories, Dentists, hospitals, universities
<b>Membership of Industry Associations</b>	Verband Schweizerischer Inkassotreuhandinstitute (vsi), Schweizerischer Factingverband (SFAV), Schweizerische Gesellschaft für Konjunkturforschung (SGK), Schweizerischer Verband Creditreform (SVC), Verein zur Führung der Zentralstelle für Kreditinformationen (ZEK), Verein zur Führung der Informationsstelle für Konsumkredite (IKO), Verein Aktion Zahnfreundlich, Secours Dentaire International (SDI)



# In Eastern Europe





## EOS FAKTOR Magyarország Zrt.

<b>Address</b>  <b>Phone</b> <b>Fax</b>	EOS FAKTOR Magyarország Zrt. Váci út 30. 1132 Budapest Hungary +36 1 887 9000 +36 1 999 7953 www.eos-faktor.hu info@eos-faktor.hu
<b>Board of Directors / Managing Director / General Director</b>	Péter Thummerer Katalin Pernyész
<b>Employees</b>	40
<b>Business Model Services</b>	<i>Marketing informationen   Risk informationen   Receivables management   Payment Services</i> Debt purchase
<b>Specific Services</b>	
<b>Target Groups</b>	Telecom, Banking, Utilities
<b>Membership of Industry Associations</b>	





## EOS KSI Magyarország Inkasszó Kft.

<b>Address</b>  <b>Phone</b> <b>Fax</b>	EOS KSI Magyarország Inkasszó Kft. Váci út 30. 1132 Budapest Hungary +36 1 88 50 100 +36 1 41 2-3600 www.eos-ksi.hu info@eos-ksi.hu																
<b>Board of Directors /          Managing Director /          General Director</b>	Péter Thummerer																
<b>Employees</b>	35 + 30 freelancers																
<b>Business Model          Services</b>	<table border="0"> <tr> <td><i>Marketing information</i></td> <td><i>Risk information</i></td> <td><i>Receivables management</i></td> <td><i>Payment Services</i></td> </tr> <tr> <td>Data generation</td> <td>Analytical services</td> <td>Debt collection</td> <td></td> </tr> <tr> <td>Address validation</td> <td>Business information</td> <td>Recovery Services</td> <td></td> </tr> <tr> <td>Data enhancement</td> <td></td> <td>Telephone training</td> <td></td> </tr> </table>	<i>Marketing information</i>	<i>Risk information</i>	<i>Receivables management</i>	<i>Payment Services</i>	Data generation	Analytical services	Debt collection		Address validation	Business information	Recovery Services		Data enhancement		Telephone training	
<i>Marketing information</i>	<i>Risk information</i>	<i>Receivables management</i>	<i>Payment Services</i>														
Data generation	Analytical services	Debt collection															
Address validation	Business information	Recovery Services															
Data enhancement		Telephone training															
<b>Specific          Services</b>	Field collection																
<b>Target Groups</b>	Telecom, Banking, Utilities, B2B, CB																
<b>Membership of Industry          Associations</b>	MAKISZ (Association of Hungarian Business Information Providers and Debt Collectors)																





## EOS Finance IFN S.A.

<b>Address</b>	EOS Finance IFN S.A. Conect Business Park, 10A, Dimitrie Pompeiu Blvd, Building C3, 7th floor, chamber No. 3 020337 Bucharest, Sector 2 Romania
<b>Phone</b>	+40 21 300 35 58
<b>Fax</b>	+40 21 300 35 57
<b>Board of Directors / Managing Director / General Director</b>	Georg Kovacs
<b>Employees</b>	2
<b>Business Model Services</b>	<i>Marketing information    Risk information    Receivables management    Payment Services</i> Debt purchase
<b>Specific Services</b>	
<b>Target Groups</b>	Top banks, non-banking financial institutions, telecom operators, insurance, leasing and utilities companies
<b>Membership of Industry Associations</b>	





## EOS Investment Poland GmbH

<b>Address</b>  <b>Phone</b> <b>Fax</b>	EOS Investment Poland GmbH Steindamm 71 20099 Hamburg Germany
<b>Board of Directors /          Managing Director /          General Director</b>	Anna Paczuska Marwin Ramcke Oliver Kuhaupt
<b>Employees</b>	
<b>Business Model          Services</b>	<i>Marketing information</i> <i>Risk information</i> <i>Receivables management</i> <i>Payment Services</i> Debt purchase
<b>Specific          Services</b>	
<b>Target Groups</b>	
<b>Membership of Industry          Associations</b>	





## EOS IT Services S.R.L.

<b>Address</b>  <b>Phone</b> <b>Fax</b>	EOS IT Services S.R.L. Conect Business Park 10A, Dimitrie Pompeiu Blvd 020337 Bucharest, Sector 2 Romania  www.eos-it-services.com
<b>Board of Directors / Managing Director / General Director</b>	Gunnar Weitack Adrian Boghiu
<b>Employees</b>	6
<b>Business Model Services</b>	<i>Marketing information    Risk information    Receivables management    Payment Services</i>
<b>Specific Services</b>	Application development, IT consulting, IT project management, IT support
<b>Target Groups</b>	EOS Group companies
<b>Membership of Industry Associations</b>	





## EOS KSI România S.R.L.

<b>Address</b>  <b>Phone</b> <b>Fax</b>	EOS KSI România S.R.L. Conect Business Park, 10A Dimitrie Pompeiu Blvd., Building C3, 6th and 7th floor 020337 Bucharest, Sector 2 Romania +40 21 300 35 58 +40 21 300 35 57 www.eos-ksi.ro office@eos-ksi.ro			
<b>Board of Directors /          Managing Director /          General Director</b>	Georg Kovacs Adrian Boghiu			
<b>Employees</b>	725 + 35 freelancer			
<b>Business Model          Services</b>	<i>Marketing information</i>	<i>Risk information</i> Analytical services Consumer information	<i>Receivables management</i> Arrears management Factoring Debt collection Realization of securities	<i>Payment Services</i> Electronic payment control Processing payments
<b>Specific          Services</b>				
<b>Target Groups</b>	Banks, non-banking financial institutions, Telecom, Utilities, Insurance, Leasing Companies and other fields of activity			
<b>Membership of Industry          Associations</b>	AMCC (Member of FENCA), American Collectors Association (ACA)			





## EOS KSI Česká republika s.r.o.

<b>Address</b>  <b>Phone</b> <b>Fax</b>	EOS KSI Česká republika s.r.o. Novodvorská 994 142 21 Prague 4 Czech Republic +420 241 081-111 +420 241 081-110 www.eos-ksi.cz eos-ksi@eos-ksi.cz
<b>Board of Directors / Managing Director / General Director</b>	Vladimír Vachel
<b>Employees</b>	100 + 35 freelancer
<b>Business Model Services</b>	<i>Marketing information</i> <i>Risk information</i> <i>Receivables management</i> <i>Payment Services</i> <i>Business information</i> Debt purchase Debt collection
<b>Specific Services</b>	Monitoring of insolvency register, Economic information
<b>Target Groups</b>	B2B - Trade and Industrial companies, Service sector, Energy and Gas distributors
<b>Membership of Industry Associations</b>	Asociace inkasních agentur (AIA - Association of local debt collection agencies) Czech German Chamber of Commerce







## EOS KSI Polska Spółka z o.o.

<b>Address</b>  <b>Phone</b> <b>Fax</b>	EOS KSI Polska Spółka z o.o. Aleje Jerozolimskie 123a 02-017 Warszawa Poland +48 22 318 56-00 +48 22 318 56-03 www.eos-ksi.pl info@eos-ksi.pl
<b>Board of Directors / Managing Director / General Director</b>	Anna Paczuska
<b>Employees</b>	255
<b>Business Model Services</b>	<i>Marketing informationen</i> <i>Risk informationen</i> <i>Receivables management</i> <i>Payment Services</i> Debt purchase Debt collection Recovery Services
<b>Specific Services</b>	EOS KSI Polska is certified by the polish government by the Ministry of Internal Affairs to render detective services on the territory of Poland that help EOS to identify tangible and intangible assets of debtors
<b>Target Groups</b>	Banks, Insurance companies, Leasing companies, Telecommunication, Utilities, B2B sector
<b>Membership of Industry Associations</b>	AHK German-Polish Chamber of Industry and Commerce FENCA, European Collectors Association, American Counseling Association





## EOS KSI Slovensko, s.r.o.

<b>Address</b>  <b>Phone</b> <b>Fax</b>	EOS KSI Slovensko, s.r.o. Údernícka 5 851 01 Bratislava Slovakia +421 2 32 30 0-111 +421 2 32 30 0-110 www.eos-ksi.sk obchod@eos-ksi.sk			
<b>Board of Directors /          Managing Director /          General Director</b>	Michal Šoltes			
<b>Employees</b>	61+ 97 Freelancer			
<b>Business Model          Services</b>	<i>Marketing information</i> Data generation Address validation Target group marketing	<i>Risk information</i> Analytical services Consumer information Business information	<i>Receivables management</i> Arrears management Arrears billing Debt purchase Debt collection Recovery Services Realization of securities Telephone training	<i>Payment Services</i> Processing payments
<b>Specific          Services</b>				
<b>Target Groups</b>	Banks, insurance companies, cash-loan providers, installment sale, B2B, public network providers, Telecommunication			
<b>Membership of Industry          Associations</b>	Asociácia inkasných agentúr (Collection agencies association - unofficial yet)			





## EOS Matrix DOO

<b>Address</b>  <b>Tel.</b> <b>Fax.</b>	EOS Matrix DOO za poslovne usluge Sarajevo, Zmaja od Bosne 7 71000 Sarajevo Bosnia and Herzegovina +387 33 569 250 +387 33 569 251 www.eos-matrix.ba info@eos-matrix.com			
<b>Board of Directors /          Managing Director /          General Director</b>	Mirjana Vuković			
<b>Employees</b>	10			
<b>Business Model          Services</b>	<i>Marketing informationen</i> Data generation Address validation Target group marketing Data enhancement Online targeting	<i>Risk informationen</i> Analytical services Consumer information Business information Payment experience pool	<i>Receivables management</i> Arrears management Arrears billing Factoring Debt purchase Debt collection Recovery Services Telephone training	<i>Payment Services</i> Electronic payment control Processing payments Integrated fraud protection
<b>Specific          Services</b>				
<b>Target Groups</b>	Banks, Leasing groups, Insurance, Telecommunication, B2B, Credit Card Companies, Utilities			
<b>Membership of Industry          Associations</b>	Central Registry of Credits (CRK)			





## EOS Matrix DOO

<b>Address</b>  <b>Phone</b> <b>Fax</b>  <b>Branch Offices</b>	EOS Matrix DOO 4, Racho Petkov Kazandzhivata Str. Sofia 1715 Bulgaria +359 2 976 0800 +359 2 489 94 68 www.eos-matrix.bg infobg@eos-matrix.com  Stara Zagora												
<b>Board of Directors /          Managing Director /          General Director</b>	Rayna Mitkova-Todorova												
<b>Employees</b>	270												
<b>Business Model          Services</b>	<table border="0"> <tr> <td><i>Marketing information</i></td> <td><i>Risk information</i></td> <td><i>Receivables management</i></td> <td><i>Payment Services</i></td> </tr> <tr> <td>Address validation</td> <td>Business information</td> <td>Arrears management</td> <td>Debt purchase</td> </tr> <tr> <td></td> <td></td> <td>Debt collection</td> <td>Telephone training</td> </tr> </table>	<i>Marketing information</i>	<i>Risk information</i>	<i>Receivables management</i>	<i>Payment Services</i>	Address validation	Business information	Arrears management	Debt purchase			Debt collection	Telephone training
<i>Marketing information</i>	<i>Risk information</i>	<i>Receivables management</i>	<i>Payment Services</i>										
Address validation	Business information	Arrears management	Debt purchase										
		Debt collection	Telephone training										
<b>Specific          Services</b>													
<b>Target Groups</b>	Banks and financial institutions, credit card companies, insurance companies, medium and big sized companies, telecommunication, utility companies												
<b>Membership of Industry          Associations</b>	Credit Services Association, UK Association of the collection agencies in Bulgaria												





## EOS Matrix DOO

<b>Address</b>  <b>Phone</b> <b>Fax</b>	EOS Matrix DOO Horvatova 82 10010 Zagreb Croatia +385 1 6407 100 +385 1 6407 109 www.eos-matrix.hr infohr@eos-matrix.com			
<b>Board of Directors /          Managing Director /          General Director</b>	Barbara Cerinski Stojce Taskov			
<b>Employees</b>	55			
<b>Business Model          Services</b>	<i>Marketing information</i> Data generation Address validation Target group marketing Data enhancement Online targeting	<i>Risk information</i> Payment experience pool	<i>Receivables management</i> Arrears management Arrears billing Factoring Debt purchase Debt collection Realization of securities Telephone training	<i>Payment Services</i>
<b>Specific          Services</b>				
<b>Target Groups</b>	Banks, Leasing groups, Insurance, Telecommunication, B2B, Revolving Credits			
<b>Membership of Industry          Associations</b>				







## EOS Matrix DOO

<b>Address</b>  <b>Phone</b> <b>Fax</b>	EOS Matrix DOO 14 Djordja Stanojevica 11070 Belgrade Serbia +381 11 33 00 700 +381 11 33 00 777 www.eos-matrix.rs								
<b>Board of Directors /          Managing Director /          General Director</b>	Stojce Taskov Irina Lada								
<b>Employees</b>	194								
<b>Business Model          Services</b>	<table border="0"> <tr> <td><i>Marketing information</i></td> <td><i>Risk information</i></td> <td><i>Receivables management</i></td> <td><i>Payment Services</i></td> </tr> <tr> <td>Address validation</td> <td></td> <td>Debt purchase Debt collection Telephone training</td> <td></td> </tr> </table>	<i>Marketing information</i>	<i>Risk information</i>	<i>Receivables management</i>	<i>Payment Services</i>	Address validation		Debt purchase Debt collection Telephone training	
<i>Marketing information</i>	<i>Risk information</i>	<i>Receivables management</i>	<i>Payment Services</i>						
Address validation		Debt purchase Debt collection Telephone training							
<b>Specific          Services</b>	Collection training and consulting, debt collection consumers and companies, monitoring incoming payments, purchasing receivables portfolios, telemarketing								
<b>Target Groups</b>	Banks, credit card companies, electric utility companies, insurance companies, small, medium and big commercial entities, telecommunication, leasing companies								
<b>Membership of Industry          Associations</b>									





## EOS Matrix S.A.

<b>Address</b>  <b>Phone</b> <b>Fax</b>	EOS Matrix S.A. 270A Vouliagmenis Avenue 17343 Agios Dimitrios, Athens Greece +30 21 09 76 69-71 +30 21 09 76 60-63 <a href="http://www.eos-matrix.gr">www.eos-matrix.gr</a> <a href="mailto:info@eos-matrix.gr">info@eos-matrix.gr</a>
<b>Board of Directors / Managing Director / General Director</b>	Christos Savvides (CEO) Lysandros Tsakiridis
<b>Employees</b>	245
<b>Business Model Services</b>	<i>Marketing information</i> <i>Risk information</i> <i>Receivables management</i> <i>Payment Services</i> Debt purchase Debt collection
<b>Specific Services</b>	
<b>Target Groups</b>	Automotive Financiers, Electric utility companies, Telecommunication, Credit card companies, Banks
<b>Membership of Industry Associations</b>	ESEDA, American Collectors Association (ACA), FENCA





## LLC EOS

<b>Address</b>  <b>Tel.</b> <b>Fax.</b>	LLC EOS Bldg. 9, 12 Tverskaya St. 125009 Moscow Russia + 7 (495) 788 79 88 + 7 (495) 788 79 98 www.eos-solutions.ru
<b>Board of Directors /          Managing Director /          General Director</b>	Mariusz Kloska
<b>Employees</b>	288
<b>Business Model          Services</b>	<i>Marketing information</i> <i>Risk information</i> <i>Receivables management</i> <i>Payment Services</i> Arrears management Debt purchase Debt collection Recovery Services Realization of securities
<b>Specific          Services</b>	
<b>Target Groups</b>	Banks, saving banks, automotive financiers, large trading companies, insurance companies, leasing companies, commercial companies, factoring companies, e-commerce, financial services providers, government organisations, service sector (B2B, B2C), telecommunication companies, utility companies
<b>Membership of Industry          Associations</b>	





## LLC Finance Ukraine

<b>Address</b>  <b>Tel.</b> <b>Fax.</b>	LLC Finance Ukraine Turgenevskaya 38. 01054 Kyiv Ukraine +38 44 495 60-30 +38 44 495 60-29 www.eos-ukraine.com info@eos-solutions.ua
<b>Board of Directors / Managing Director / General Director</b>	Aleksey Teslenko
<b>Employees</b>	2
<b>Business Model Services</b>	<i>Marketing informationen</i> <i>Risk informationen</i> <i>Receivables management</i> <i>Payment Services</i> Debt purchase
<b>Specific Services</b>	
<b>Target Groups</b>	
<b>Membership of Industry Associations</b>	





## LLC EOS Ukraine

<b>Address</b>  <b>Tel.</b> <b>Fax.</b>	LLC EOS Ukraine Turgenevskaya 38. 01054 Kyiv Ukraine +38 44 495 60-30 +38 44 495 60-29 www.eos-ukraine.com info@eos-solutions.ua
<b>Board of Directors /          Managing Director /          General Director</b>	Aleksey Teslenko
<b>Employees</b>	35
<b>Business Model          Services</b>	<i>Marketing informationen</i> <i>Risk informationen</i> <i>Receivables management</i> <i>Payment Services</i> Arrears management Debt purchase Debt collection Recovery Services Realization of securities
<b>Specific Services</b>	
<b>Target Groups</b>	Mail order companies, Utility companies, Telecommunication, Non-banking credit companies, Banks
<b>Membership of Industry Associations</b>	



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Steindamm 71 • 20099 Hamburg • Germany  
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Fax: +49 40 2850-1551  
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